

Established Acupuncture Practice For Sale

READY FOR IMMEDIATE SALE

Business Overview:

Location: East Lansing, Michigan, United States

Patient Load: 65-70/week

Gross Revenue: \$200,000+ (USD)

Net Profit / Cash Flow: \$149,000 (USD)

Asking Price: Please Contact Seller

Cash Flow Type: Sellers Discretionary Cash

Year Established: 1982

Number of Employees: 0

Real Estate: Leased

Reason for Sale: Retirement

About the Seller:



Deborah Lincoln

Licensed Acupuncturist [DiplAcp NCCAOM]
RN Masters in Public Health

Deborah Lincoln is a world renowned licensed acupuncturist, currently serving as the **Vice Chair of the World Federation of Chinese Medical Societies**.

Previously served as:

- Chair of the State of Michigan Board of Acupuncture
- President of the AAAOM
- President of the MAAOM

Description:

Spectacular opportunity! Extremely successful and lucrative acupuncture practice with four decades of trusted reputation, for sale in East Lansing, Michigan. This easy, turn-key clinic practically runs itself! How gratifying it will be to take on an already thriving full-time practice with low overhead. The clinic is in a fantastic high-income area directly on the main thoroughfare and one mile from all three major highways, 2-miles from Michigan State University, and 5-miles from the state's capital. Additionally, the practice comes with thousands of loyal, long-term patients reaching back forty years, as well as an ongoing referral base from local-area doctors and allied health practitioners.

After opening my Acupuncture practice in 1982, I have seen hundreds of thousands of patients during that time. This busy practice could easily be covered by two Acupuncturists, as I see an average of 65-70 patients per week over the course of four days. I currently offer Traditional Chinese Medicine and Chinese Herbal remedies, as well as Craniosacral therapy.

Based on the aforementioned patient load, I am willing to stay on and help with the transition for 60-90 days.

Current Fees:

New patients are \$130, with each subsequent follow-up costing \$80. As a cash only practice, I do not handle insurance reimbursement. The clinic has low overhead, no advertising, and no employees. The beautiful 800 sq/ft leased office suite includes four treatment rooms, a back office, small waiting room, and hallway bathrooms. This handicap-accessible clinic has lots of free parking available and a private entrance. Included in the sale package are all patient records, furnishings, treatment equipment, and supplies.

The purchased package will also include the well-known business name, and clinic phone number — currently generating approximately 10 new patient calls per week. All tax & financial documents will be provided to serious buyers.

Seller's Ask:

I am searching for a seasoned Acupuncturist and TCM Practitioner who is kind, caring, thoughtful, and a compassionate listener. ***The practitioner should be ready to begin by the end of 2023 and excited to continue the level of expertise so far offered to my patients.***

Contact: lincoln Deborah@gmail.com

Serious inquiries ONLY! Please contact me privately ONLY (not on social media).